

### Outcome of Online Pre-Bid meeting for EEPs

Dated: 04.03.2023

This has reference to Tender for Engagement as Service Provider to market and End to End manage Executive MBA in Digital Transformation and Analytics, and Executive MBA in Business Administration Programmes for IIM Sirmaur. Online Pre-bid meeting was held on 02.03.2023 at 03:00 PM in the Conference Hall of IIM Sirmaur. The following committee members were present in the meeting as hereunder:

1. Dr. Prafulla Y. Agnihotri, Director, IIM Sirmaur.
2. Dr. K. Selvanthan, Member, IIM Sirmaur
3. Dr. Ajay Kumar Singhal, Member, IIM Sirmaur
4. Dr. Shashi Kant Srivastava, Member, IIM Sirmaur
5. Dr. M Pachyapan, Member, IIM Sirmaur

The following Bidders were presented in the pre-bid meeting for raising their queries on the same scheduled as hereunder:

1. Sh. Suresh Sundaram, M/s Unified Collaboration Services, Maharashtra – 400703.
2. Ms. Sree Devi Sree Kumar, M/s Brain4ce Education Solutions Pvt. Ltd, Harayana-122003.
3. Sh. Sunil Sood, M/s Bennett Coleman & Company Ltd, Mumbai, Maharashtra-400063.

Reply to the following queries raised by the above bidders during the meeting as under.

Page No.	Point No.	Description of Queries	Reponses to the Queries
2	7	Performance Security <b>Query:</b> INR 6,00,000/- needs to deposit before finalizing bid or post financial bid ?	The Bidder who is selected will have to execute the Performance Security, before signing the agreement.
4	(e) ii	Rental for the studio space will be paid by EA at mutually agreed rates. <b>Query:</b> Since studio would be developed by EA, still IIMS would expect EA to pay rental ?	Since studio space is provided by the Institute nominal rent will be levied.
5	4 (e) ix	Providing the space for offline examination for at least 20 participants in multiple cities of India.	Based upon the need in the each centre.

		<b>Query:</b> Per examination centre at least 20 participants ? or in total at least 20 participants in multiple cities of India ?															
7	9	Commencement of Programme a. Within 2 days of mail acceptance <b>Query:</b> Are we expecting to start the admission cycle once EA would get selection letter?	Within 30 days of execution of agreement.														
18	-	1 Credit = 30 hours <b>Query:</b> (a) 30 hours would be liver interactive, or it involves async/offline learning too? (b) What would be the total number of learning hours for complete program?	(a) 10 hours (b) Professor may provide the modified details														
18	-	Classes shall be conducted in the following schedule on Fridays, Saturdays, and Sundays, every week. <b>Query:</b> Is there any possibility to shift Friday class to Sunday? Since most of the working professional would face challenge to attend the class at 06:30 PM.	Yes, we may go for it.														
19	-	<b>Gross Programme Fees:</b> The Programme fees for the proposed 2023 batch is INR 9.5 Lakh (approx.). Fee includes tuition, reading materials including cases, and other facilities provided by the institute. <b>Query:</b> What would be sharable fee between IIMS and EA ?	The gross fee is as detailed here and also the application fee-are sharable.														
20	-	<b>Admission Schedule</b> <table border="0"> <thead> <tr> <th><b>Activity</b></th> <th><b>Date</b></th> </tr> </thead> <tbody> <tr> <td>Announcement of the Programme</td> <td>March 22, 2023</td> </tr> <tr> <td>Last date for submitting the application form</td> <td>May 31, 2023</td> </tr> <tr> <td>Ex-MBA Entrance Exam Date</td> <td>June 15, 2023</td> </tr> <tr> <td>Announcement of Shortlisted candidates for PI</td> <td>June 16, 2023</td> </tr> <tr> <td>Personal Interview and Announcement of Result</td> <td>June 30, 2023</td> </tr> <tr> <td>Deposition of the First instalment of fees</td> <td>July 15,2023</td> </tr> </tbody> </table>	<b>Activity</b>	<b>Date</b>	Announcement of the Programme	March 22, 2023	Last date for submitting the application form	May 31, 2023	Ex-MBA Entrance Exam Date	June 15, 2023	Announcement of Shortlisted candidates for PI	June 16, 2023	Personal Interview and Announcement of Result	June 30, 2023	Deposition of the First instalment of fees	July 15,2023	These dates or revised above. However, the institute would be happy if the schedule is adhered to.
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		<p><b>Query: (a)</b> Last date of submission of bid is 14<sup>th</sup> March 2023 and opening of bid scheduled on same day. <b>(b)</b> When do we expect results to announce and when empanelled EA would receive selection letter? <b>(c)</b> Is this schedule fix or flexible ?</p>	
22	-	<p><b>Programme Delivery</b> Participants will attend the online classes from the centres.</p> <p><b>Query:</b> What would be the mode of attend online sessions – Studio - Direct or Device or Studio to Centre ?</p>	Flexible, Studio to device & Studio to Studio both.
22	-	<p><b>Fees</b></p> <p><b>Query:</b> Since it is degree granting program, are we going to collect GST ?</p>	Mr. Sunil Sood, M/s Bennett Coleman & Co. Ltd, volunteered to clarify regarding applicability of GST. We request him to clarify the same at the earliest.
22	-	<p><b>Campus visit:</b> Query: Rs. 6,000/- per day on twin sharing basis.</p> <p><b>Query:</b> Rs. 6,000/- per day (Rs. 42,000/- in total for 7 days) would be on top of Rs. 9,50,000/- or inclusive in Rs. 9,50,000/- ?</p>	The accommodation charge will remain the same and on top of Rs. 9,50,000/-
23	-	<p><b>Collection of Fee:</b> Program fee will be collected by the service partner. Campus fee to be collected by IIM Sirmaur.</p> <p><b>Query:</b> Since it is degree granting program, are we expecting EA to collect the fees? Ideally for Degree granting programs payment has to be collected in Institute bank's account.</p>	<p>Agreed.</p> <p>Mr. Sunil Sood, M/s Bennett Coleman &amp; Co. Ltd, volunteered to clarify. We are awaiting for clarification.</p>
23.	-	<p><b>Programme Launch Schedule</b></p> <p><b>Query:</b> Is this schedule fix or flexible ?</p>	It is flexible, however the institute would be happy if this schedule is maintained.
-	-	<p>EMD mentioned in attached PDF named "Dates" is Rs.12 Lakh.</p> <p><b>Query:</b> Empanelled EA would has to pay both "Performance Security" and" EMD"?</p>	The selected vendors EMD will be adjusted against Performance Security.

The Director, IIM Sirmaur requested the vendors to submit the studio details and technology of the equipment while submitting their financial bid.

The Director, IIM Sirmaur further informed that the service provider should not use the studio of the other service providers.



K. Selvanathan  
Senior Consultant(Admin)  
IIM Sirmaur