

Basic Details

Organisation Chain	Indian Institute of Management Sirmaur		
Tender Reference Number	IIMS/Pur/Placement/2026-27/003		
Tender ID	2026_IIMS_917070_1	Withdrawal Allowed	Yes
Tender Type	Open Tender	Form of contract	QCBS
Tender Category	Services	No. of Covers	2
General Technical Evaluation Allowed	Yes	ItemWise Technical Evaluation Allowed	No
Payment Mode	Offline	Is Multi Currency Allowed For BOQ	No
Is Multi Currency Allowed For Fee	No	Allow Two Stage Bidding	No

Payment Instruments

Offline S.No	Instrument Type
1	Demand Draft
2	FDR
3	NEFT

Cover Details, No. Of Covers - 2

Cover No	Cover	Document Type	Description
1	Fee/PreQual/Technical	.pdf	EMD of Rs. 160000 Or Certificate of MSME and NSIC for exemption from submission of EMD.
		.pdf	GST, PAN ,Certification of Incorporation or Registration Certificate and Company complete profile
		.pdf	Audited FS (BS and, P and L) and Average annual turnover FY 2022-23, FY 2023-24, 2024-25
		.pdf	Self-Declarations as per Annexure-C, B and D
		.pdf	All Work order and completion certificates and Form T-5, Form T3-3 and Board Resolution or POA



		.pdf	All Other Document mentioned in Annexure-A
2	Finance	.xls	BOQ

Tender Fee Details, [Total Fee in ₹ * - 0.00]

Tender Fee in ₹	0.00	Fee Payable At	Nil
Fee Payable To	Nil		
Tender Fee Exemption Allowed	No		

EMD Fee Details

EMD Amount in ₹	1,60,000	EMD Exemption Allowed	Yes
EMD Fee Type	fixed	EMD Percentage	NA
EMD Payable To	IIM Sirmaur	EMD Payable At	Paonta Sahib

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Work /Item(s)

Title	Notice Inviting Tender for Procurement of Training cum Technology Partner for Placement Readiness for the AY 2026 27 at IIM Sirmaur				
Work Description	Notice Inviting Tender for Procurement of Training cum Technology Partner for Placement Readiness for the AY 2026 27 at IIM Sirmaur				
Pre Qualification Details	21.07.2026 at 3.00 PM Service provider who will not be able to visit the IIM Sirmaur Physically for the pre-bid meeting request for online link to purchaseoffice at iimsirmaur.ac.in by 05.00 pm on 20.07.2026				
Independent External Monitor/Remarks	N.A				
Show Tender Value in Public Domain	Yes				
Tender Value in ₹	80,00,000	Product Category	Miscellaneous Services	Sub category	Training cum Technology partner
Contract Type	Tender	Bid Validity(Days)	90	Period Of Work(Days)	365
Location	Dhaulakuan	Pincode	173031	Pre Bid Meeting Place	IIM Sirmaur
Pre Bid Meeting Address	Indian Institute of Management Sirmaur	Pre Bid Meeting Date	21-Jul-2026 03:00 PM	Bid Opening Place	Dhaulakuan
Should Allow NDA Tender	No	Allow Preferential Bidder	No		

Critical Dates

Publish Date	13-Jul-2026 03:00 PM	Bid Opening Date	29-Jul-2026 11:00 AM
Document Download / Sale Start Date	13-Jul-2026 03:00 PM	Document Download / Sale End Date	27-Jul-2026 05:00 PM
Clarification Start Date	NA	Clarification End Date	NA
Bid Submission Start Date	13-Jul-2026 03:00 PM	Bid Submission End Date	27-Jul-2026 05:00 PM

Tender Documents

NIT Document	S.No	Document Name	Description	Document Size (in KB)	
	1	Tendernotice_1.pdf	Notice Inviting Tender for Procurement of Training cum Technology Partner for Placement Readiness for the AY 2026-27 at IIM Sirmaur	474.03	
Work Item Documents	S.No	Document Type	Document Name	Description	Document Size (in KB)
	1	Tender Documents	NIT.pdf	Notice Inviting Tender for Procurement of Training cum Technology Partner for Placement Readiness for the AY 2026-27 at IIM Sirmaur	456.47
	2	BOQ	BOQ_963763.xls	BOQ	323.00



View GTE / QCBS Details - Placement Dept

S.No	Particulars	Description	Expected Value	Mandatory	Points(Weightage)
1.0	Placement Dept	Placement Dept		Yes	
1.01	QCBS Two	QCBS Two	35	Yes	100

Bid Openers List

S.No	Bid Opener Login Id	Bid Opener Name	Certificate Name
1.	oa_purchase@iimsirmaur.ac.in	Amit Sharma	AMIT SHARMA
2.	ao_personnel@iimsirmaur.ac.in	HUKAM CHAND	hukam chand
3.	akdas@iimsirmaur.ac.in	Amiya Das	AMIYA KUMAR DAS

GeMARPTS Details

GeMARPTS ID	QRCKGK9G6P6U
Description	Training cum technology partner
Report Initiated On	13-Jul-2026
Valid Until	12-Aug-2026

Tender Properties

Auto Tendering Process allowed	No	Show Technical bid status	Yes
Show Finance bid status	Yes	Stage to disclose Bid Details in Public Domain	Technical Bid Opening
BoQ Comparative Chart model	Normal	BoQ Compative chart decimal places	2
BoQ Comparative Chart Rank Type	L	Form Based BoQ	No

TIA Undertaking

S.No	Undertaking to Order	Tender complying with Order	Reason for non compliance of Order
1	PPP-MII Order 2017	Agree	
2	MSEs Order 2012	Agree	

Tender Inviting Authority

Name	Senior Consultant (Admin.)
Address	IIM Sirmaur Distt. Sirmaur HP 173031 Dhaulakuan

Tender Creator Details

Created By	Amit Sharma
Designation	Office Assistant
Created Date	13-Jul-2026 12:35 PM





IIM SIRMAUR
KNOWLEDGE . LEADERSHIP

INDIAN INSTITUTE OF MANAGEMENT SIRMAUR

(An Institute of National Importance under the Ministry of Education, GoI)

NIT No. IIM SIRMAUR/PLACEMENT/NIT/2026-27/001 Dated: 13.07.2026

**Notice Inviting Tender for Procurement of Training-cum-Technology Partner
for Placement Readiness for the AY 2026-27 at IIM Sirmaur
(Quality-cum-Cost Based Selection - Two-Bid System)**

Online tendering through CPPP (<https://eprocure.gov.in/eprocure/app>)

Purchase Office
INDIAN INSTITUTE OF MANAGEMENT SIRMAUR,
Dhaura Kuan, District Sirmaur,
Himachal Pradesh-173031
Email: purchaseoffice@iimsirmaur.ac.in Website: www.iimsirmaur.ac.in



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SECTION 1**NOTICE INVITING TENDER - OVERVIEW**

**INDIAN INSTITUTE OF MANAGEMENT SIRMAUR,
District-Sirmaur, Himachal Pradesh-173031**

NIT No. IIM SIRMAUR/PLACEMENT/NIT/2026-27/001 Dated: 13.07.2026

Indian Institute of Management Sirmaur (IIM Sirmaur), an Institute of National Importance established under the IIM Act 2017 and functioning under the Ministry of Education, Government of India, invites online Two-Bid tenders (Technical Bid and Financial Bid) through the Central Public Procurement Portal (CPPP) at <https://eprocure.gov.in/eprocure/app> from eligible, experienced and reputed organizations/firms/companies/Joint Ventures for the procurement of a Training-cum-Technology Partner for enhancing placement readiness of its students for the Academic Year (AY) 2026-27. Only online bids submitted through CPPP shall be accepted. No physical / hard copy bids shall be entertained.

This procurement is being conducted under the Quality-cum-Cost Based Selection (QCBS) methodology. The QCBS method assigns a weightage of 65% to the Technical Score and 35% to the Financial Bid to arrive at the final combined score.

The schedule and other details of Tender are as under:

Description of Tender	Details
Description of Tender	Procurement of Training-cum-Technology Partner for Placement Readiness for AY 2026-27 at IIM Sirmaur, Dhaula Kuan, District Sirmaur, H.P.
Period of Contract	10 th August 2026 to 30 June 2027 (12 Months, extendable up to 2 additional years)
Estimated Value (incl. GST)	Approx. Rs. 80,00,000/- (Rupees Eighty Lakhs Only)
EMD Value (Rs.)	Rs. 1,60,000/- (Rupees One Lakh Sixty Thousand Only)
Tender Publish Date & Time	13.07.2026 03:00 PM
Tender Download Date & Time	13.07.2026 03:00 PM
Bid Submission Start Date & Time	13.07.2026 03:00 PM
Bid Submission Close Date & Time	27.07.2026 05:00 PM
Opening of e-Technical bid	29.07.2026 11:00 AM
Opening of Financial Bid	Will be intimated later



Description of Tender	Details
Pre-Bid Meeting	21.07.2026 at 3:00 pm Service provider who will not be able to visit the IIM Sirmaur campus physically for the pre-bid meeting may request for online meeting link (to purchaseoffice@iimsirmaur.ac.in) by 5 pm on 20.07.2026 for the pre-bid meeting. The link will be shared according to the Service Provider making such a request.
Platform Demo (if shortlisted)	At IIM Sirmaur Campus - date communicated to shortlisted bidders
Performance Security	5% of the contract value within 15 days of LOA
QCBS Weightage	Technical: 65% Financial: 35%
Min. Qualifying Technical Score	60 out of 100
Bid Validity	90 Days from last date of submission
Contact Person	Senior Consultant (Administration), IIM Sirmaur, Dhaula Kuan, District-Sirmaur, H.P. 173031 Email: sc@iimsirmaur.ac.in , purchaseoffice@iimsirmaur.ac.in Contact No: [To be filled by IIM Sirmaur]

Note: This tender document contains 39 pages. Bidders are requested to mandatorily sign & stamp each page of the bid before uploading on CPPP. Only online bids submitted through CPPP (<https://eprocure.gov.in/eprocure/app>) shall be accepted. No physical / hard copy submission is required.

The tender document may be downloaded from the Institute's website www.iimsirmaur.ac.in or from the CPPP portal at <https://eprocure.gov.in/eprocure/app>. All the bidders should submit a Demand Draft of **Rs. Rs.1,60,000/- (Rupees One lakh sixty thousand only)** in favour of "**Indian Institute of Management Sirmaur**" payable at Paonta Sahib, Distt. Sirmaur, as the Earnest Money Deposit (EMD) or through NEFT in the below bank account:

Name of the Account: Indian Institute of Management Sirmaur

Account Number: 140701000266

IFSC Code: ICIC0001407

Bank Address: Near Y Point, Main Market, Paonta Sahib, Sirmaur, H.P. 173025.



Firms registered under MSMEs/NSICs are exempted from payment of EMD. However, such bidders must upload the MSME/NSIC registration certificate on the CPPP portal as part of the Technical Bid. EMD of unsuccessful bidders shall be refunded within 30 days after finalization of the contract.

NOTE: Sub-contracting is STRICTLY PROHIBITED. Joint Ventures (JVs) are permitted provided all JV partners collectively meet the eligibility criteria. A single Work Order shall be issued to the selected bidder for the entire Scope of Work.



SECTION 2**CONCISE TABULAR SUMMARY**

Parameter	Details
Procuring Entity	Indian Institute of Management Sirmaur (IIM Sirmaur)
NIT Reference No.	IIM SIRMAUR / PLACEMENT / NIT / 2026-27 / 001
Nature of Procurement	Non-Consultancy Services (Training + Technology Platform)
Procurement Method	Quality-cum-Cost Based Selection (QCBS) – Two-Bid System via CPPP (https://eprocure.gov.in/eprocure/app)
Estimated Contract Value	Approx. Rs. 80,00,000/- (Rupees Eighty Lakhs Only) inclusive of GST
Target Beneficiaries	~720 Students (PGP 1st Yr ~300, PGP 2nd Yr ~300, BMS Final Yr ~120)
Contract Period	10 th August 2026 to 30 June 2027 (11 Months, extendable up to 2 years)
Earnest Money Deposit (EMD)	Rs. 1,60,000/- (2% of estimated value) via RTGS/NEFT or Bank Guarantee (uploaded on CPPP)
Performance Security Deposit (PSD)	5% of Contract Value within 15 days of LOA
Min. Avg. Annual Turnover	Rs. 20 Lakhs per annum over last 3 financial years (FY23-24 onwards)
GST Registration	Mandatory - minimum 3 years (FY23-24 onwards)
Prior IIM Experience - Training	Placement Training services at at least 1 IIM in last 3 FYs (paid basis)
Prior IIM Experience - Technology	Placement-related Tech Platform at at least 1 IIM in last 3 FYs (paid basis)
QCBS Weightage	Technical: 65% Financial: 35%
Min. Qualifying Technical Score	60 out of 100 (to be eligible for financial bid opening)



Parameter	Details
Date of Issue of NIT	13.07. 2026
Last Date - Bid Submission	27.07. 2026 (05:00 pm)
Technical Bid Opening	29.07.2026 (11:00 am) - In presence of attending bidders
Financial Bid Opening	After evaluation of Technical Bids (date communicated separately)
Platform Demo	At IIM Sirmaur Campus - date communicated to shortlisted bidders
Bid Validity	90 Days from last date of submission
Submission Mode	Online only via CPPP (https://eprocure.gov.in/eprocure/app). No hard copy / physical bids.
Contact for Queries	Sr. Consultant (Administration), IIM Sirmaur, 173031 HP



SECTION 3**INSTRUCTIONS TO BIDDERS (ITB)****GENERAL INSTRUCTIONS:**

1. Bidders are advised to read all sections of this NIT carefully before preparing and submitting their bids. Submission of a bid shall be construed as unconditional acceptance of all terms and conditions contained herein.
2. This tender is being conducted on a Two-Bid System comprising (a) a Technical Bid and (b) a Financial Bid, submitted separately and simultaneously through the CPPP portal (<https://eprocure.gov.in/eprocure/app>). Only online bids through CPPP shall be accepted.
3. Financial Bids of only those bidders who secure a minimum qualifying Technical Score of 60 out of 100 shall be opened.
4. Bids submitted after the due date and time shall not be entertained under any circumstances.
5. IIM Sirmaur reserves the right to accept or reject any or all bids without assigning any reason thereof.
6. The Institute may, at its discretion, extend the date of submission of bids.
7. All bids shall be in the English language.
8. Bidders shall bear all costs associated with the preparation and submission of their bids. IIM Sirmaur will, in no case, be responsible or liable for those costs.
9. Before submitting the tender bids, ensure that all self-attested documents are properly attached and the bid is properly signed and stamped on each page.
10. The Institute reserves the right to change any condition of this NIT by issuing a corrigendum/addendum before the last date of bid submission.

TENDER DOCUMENTS:

1. The tender document may be downloaded from the official website of IIM Sirmaur (www.iimsirmaur.ac.in) free of cost.
2. Bidders must ensure they have the complete and latest version of the NIT document. Any corrigendum/addendum issued shall be uploaded on the IIM Sirmaur website and shall form part of the tender document.

ONLINE BID SUBMISSION ON CPPP – TWO BID SYSTEM:

1. **TECHNICAL BID:** The Technical Bid shall be uploaded on the CPPP portal and must NOT include any pricing or financial information whatsoever. Any Technical Bid containing financial details shall be summarily rejected.
2. **FINANCIAL BID:** The Financial Bid shall be uploaded separately on the CPPP portal and shall contain only the duly filled Financial Bid Proforma (Annexure H – Form F-1).
3. Both the Technical and Financial Bids shall be uploaded simultaneously on the CPPP portal before the bid submission closing date and time. No physical bids,
4. The EMD shall be submitted online via RTGS/NEFT to the bank account of IIM Sirmaur or through a Bank Guarantee uploaded on the CPPP portal. Details are provided in Annexure E.

BID VALIDITY:

Bids shall remain valid for a period of 90 (Ninety) days from the last date of submission. IIM Sirmaur may, in exceptional circumstances, request bidders to extend bid validity. A bidder that agrees to extension shall not be permitted to modify its bid.

AMENDMENT TO NIT:

IIM Sirmaur may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, amend the NIT at any time prior to the deadline for submission of bids. All amendments shall be posted on the IIM Sirmaur website and shall be binding on all bidders.

CONFLICT OF INTEREST:

All bidders shall disclose any existing or potential conflict of interest that may affect the integrity of the procurement process. Concealment of a material conflict of interest shall be grounds for disqualification.

INSTRUCTION FOR PREPARATION & SUBMISSION OF ONLINE BIDS:

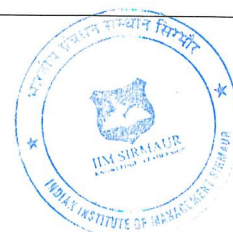
1. Bidders are required to enroll on the e-Procurement module of the Central Public Procurement Portal (URL: <https://eprocure.gov.in/eprocure/app>) by clicking on the link 'Online bidder enrollment' on the CPP Portal. The registration is free of charge.
2. Bidder should have a valid Digital Signature Certificate (DSC) issued from any Certifying Authority (CA) authorized by Controller of Certifying Authorities (CCA), India.
3. Bidder should scan all the documents required and keep the same in pdf/jpg format prior to uploading.
4. The Bidder should log into the site with their secured login credentials followed by the DSC.



SECTION 4**ELIGIBILITY / PRE-QUALIFICATION CRITERIA**

Only bidders meeting ALL of the following mandatory criteria shall be considered eligible for further evaluation. Failure to meet any single criterion shall result in rejection of the bid:

S.No.	Eligibility Criterion	Supporting Document Required
1	The bidder shall be a legally registered entity (Company/Firm/LLP/JV) under applicable Indian law.	Certificate of Incorporation / Registration Certificate
2	GST Registration under Indian GST system for a minimum period of 3 years (i.e., since FY 2023-24 at the latest).	GST Registration Certificate
3	Minimum Average Annual Turnover of Rs. 20 Lakhs per annum over the last 3 financial years (FY 2022-23 onwards), as per audited financial statements.	Audited Balance Sheets and P&L Statements for FY 2022-23, FY23-24, FY24-25,; CA Certificate (Annexure C)
4	Prior experience of delivering Placement-Related Training Services on a paid basis at at least ONE IIM in at least one of the last three financial years (FY 2022-23 onwards).	Work Order/PO + Completion Certificate from the IIM (on IIM letterhead)
5	Prior experience of delivering Placement-Related Technology Platform services on a paid basis at at least ONE IIM in at least one of the last three financial years (FY 2022-23 onwards).	Work Order/PO + Completion Certificate from the IIM (on IIM letterhead)
6	The bidder must not be blacklisted/debarred by any Central/State Government Ministry, Department, PSU, or IIM/IIT/NIT or any Institute of National Importance.	Self-Declaration (Annexure B)
7	The bidder must have valid PAN (Permanent Account Number) issued by Income Tax Department of India.	Copy of PAN Card
8	The bidder must submit valid EMD of Rs. 1,60,000/- in the prescribed manner. Bids without EMD shall be rejected outright.	EMD - DD/BG/Online Transfer (Annexure E)



NOTE FOR JOINT VENTURES (JVs): All participating entities of a JV shall collectively meet the eligibility criteria. A JV Agreement (duly notarized) specifying the lead partner (who must individually meet criteria at S.No. 3, 4, and 5) shall be submitted. Sub-contracting is not permitted.



SECTION 5**SCOPE OF WORK (SOW)**

The selected partner shall deliver services to approximately 720 students (PGP 2nd Year ~300; PGP 1st Year ~300; BMS Final Year ~120) from August 2026 to June 2027 as a blended (online + offline/on-campus) delivery model.

5.1 TRAINING WORKSHOPS & HUMAN-LED SESSIONS:

All workshops and sessions must be conducted by qualified professionals meeting the trainer profile criteria specified herein. IIM Sirmaur reserves the right to reject any trainer whose profile does not meet expectations.

Acceptable Trainer Profiles (indicative):

- MBAs from Top 50 B-Schools with at least 3 years post-MBA experience
- Professionals with at least 5 years of full-time work experience in managerial roles in large/fast-paced companies
- Professionals involved in interviewing MBA freshers from Top-50 NIRF colleges for at least 2 years
- CEOs / Founders / Ex-Founders / Chief of Staff / Entrepreneurs-in-Residence in companies

Functional Domain Coverage (mandatory): Sales & Marketing, Finance, HR, Operations, Product, Analytics, General Management, Consulting

Category	Sub-Category / Description	PGP 2nd Year	PGP 1st Year	BMS Final Yr
Training Workshops - Basic I	Communication, Business Communication, Body Language, Corporate Etiquette, Interview Style, Short Presentations & Role-play. (Online or In-person)	No	No	Yes - Jul-Aug 2026; 5 sessions x 90 min x 1 batch
Training Workshops - Basic II	Resume Making, LinkedIn Optimization, Group Discussions, Mock Interviews, Role Clarity, Business Case Thinking & Frameworks incl. Guess Estimates. (Online or In-person)	No	Yes - Jul-Aug 2026; 6 sessions x 90 min x max 3 batch	Yes - Jul-Aug 2026; 6 sessions x 90 min x 1 batch
Training Workshops -	Advanced Excel, Macros, PowerBI, Financial Modelling, Digital Marketing, AI for	No	Yes - Feb-Mar 2027; Max 7	No



Category	Sub-Category / Description	PGP 2nd Year	PGP 1st Year	BMS Final Yr
Basic III (Pre-SIP)	productivity, SIP-specific topics. (Online or In-person)		sessions x 90 min x 1 batch	
Training Workshops - Advanced	Industry Overview, Guess Estimates, Case Interviews. (Online or In-person)	Yes - Jul-Sep 2026; 3 sessions x 90 min x max 2 batch	No	No
Mock Group Discussions (Mock GDs)	In-person, groups of 8-10 students; 40-60 min/group; 10-15 min actual GD + written feedback (self & moderator) + 15-25 min verbal group feedback.	Yes - Jul-Aug 2026; Max 20 sessions	Yes - Jul-Aug 2026; Max 60 sessions	Yes - Jul-Aug 2026; Max 25 sessions
Human-Led Expert Mock Personal Interviews	Online, 1-on-1; 30 min/student; 20-25 min Mock PI + 5-10 min Q&A feedback. JD-specific or non-JD. Feedback score on admin portal. Mock PI videos recorded & available within 6 hrs.	Yes - Jul 2026 - Mar 2027; Max 2 per student	Yes - Jul-Sep 2026; 1 per student	Yes - Jul 2026 - Mar 2027; Max 2 per student
Human-Led JD Breakdown Sessions	Online, group format (Max 100 students/session); JD-specific clarity, key Q&As, interview tips.	Yes - Jul 2026 - Mar 2027; Max 100 JDs	Yes - Jul 2026 - Mar 2027; Max 50 JDs	No

5.2 TECHNOLOGY PLATFORM SERVICES:

Platform Feature	Description	PGP 2nd Yr	PGP 1st Yr	BMS Final Yr
AI-powered Mock PIs	JD-specific or non-JD; behavioural or combination; 24x7; Real-time feedback & PI score on admin portal; Video	Yes - From 1 Jul 2026; Max 4/student	Yes - From 1 Jul 2026; Max 2/student	Yes - From 1 Jul 2026; Max 2/student



Platform Feature	Description	PGP 2nd Yr	PGP 1st Yr	BMS Final Yr
	recording; Max 4 per student (PGP 2nd Yr), Max 2 per student (others)			
Student Digital Portfolio Profiles	PDF-based Resume Upload, Introduction Video, Domain-specific skill showcase videos; Web portal for students to upload/edit; Visibility control by student; From 16 Jun 2026	Yes	Yes	Yes
Whitelabelled Corporate Portal (IIM Sirmaur Branding)	Single web portal for companies; Filters (UG%, 12th%, MBA%, Work Exp., Native State, Languages, Gender etc.); Shortlisting, Excel download, Multiple accounts; AI-powered JD-based candidate recommendation; From 1 Jul 2026	Yes	Yes	Yes
Admin Portal (for IIM Sirmaur Representatives)	Mark/unmark placed/blacklisted students; View Manual & AI Mock PI scores & feedback; View Mock PI videos; From 16 Jun 2026	Yes	Yes	Yes
Student Internship Companion	Custom program for Internship input collection; Final Internship Presentation assessment (video & PDF); AI assessment; Quartiling of performance; AI summary of final presentations; From 1 Apr 2027	No	Yes	No



Platform Feature	Description	PGP 2nd Yr	PGP 1st Yr	BMS Final Yr
Video Repository / Library	Short videos on key questions asked in interviews (last 3 years); Max 1000 videos; Max 3 per company; Search by company name; Within 60 days of receiving complete content from IIM Sirmaur team	Yes	Yes	Yes

IMPORTANT: Within 15 days of contract award (LOA), the selected partner shall provide a live demo of all platform features to relevant users (students, professors, staff etc.) and make changes as requested by IIM Sirmaur. In case the platform fails to meet delivery expectations or fails to function 24x7 as envisioned, IIM Sirmaur reserves the right to terminate the Work Order without any penalties on IIM Sirmaur.



SECTION 6**TECHNICAL EVALUATION CRITERIA (QCBS)**

Technical Bids of eligible bidders shall be evaluated by a duly constituted Technical Evaluation Committee (TEC) of IIM Sirmaur. The evaluation shall be on the following criteria with a maximum Technical Score of 100:

BID EVALUATION CRITERIA:

S.No.	Technical Criterion	Scoring Sub-Grid	Max Score
1	Number of unique B-Schools in NIRF Top 100 (in last 3 years) where Placement Training services were provided on paid basis.	1 to 3 colleges: 5 marks 4 or more colleges: 10 marks	10
2	Highest value contract (incl. GST) for Placement-Related Services received from any IIM / Institute of National Importance in NIRF Top 100 in the last 3 financial years (FY23-24 onwards).	Up to Rs. 10 lakhs: 5 marks Up to Rs. 25 lakhs: 10 marks Up to Rs. 40 lakhs: 15 marks Above Rs. 40 lakhs: 20 marks	20
3	Relevance of Profile of mentors/trainers who will conduct training for IIM Sirmaur students (assessed from submitted CVs / profiles).	1-5 relevant trainers: 5 marks 6-10 relevant trainers: 10 marks 10-15 relevant trainers: 15 marks More than 15 relevant trainers: 20 marks	20
4	Completeness & comprehensiveness of the Technology Platform for the required services: a. Student Digital Profiles b. Whitelabelled Corporate Portal (IIM Sirmaur branding) c. Admin Portal (for college representatives) d. Student Internship Companion e. AI-powered Mock PIs f. Video repository/library functionality g. Mock PI recorded videos [Qualifying companies will demo at IIM Sirmaur campus; score decided based on platform demo]	0 functionalities: 0 marks 1 functionality (e): 5 marks 2 functionalities (a,e): 10 marks 3 functionalities (a,b,e): 15 marks 4 functionalities (a,b,c,e): 20 marks 5 functionalities (a,b,c,d,e): 30 marks 6 functionalities (a,b,c,d,e,f): 40 marks 7 functionalities (a,b,c,d,e,f,g): 50 marks	50
	TOTAL MAXIMUM TECHNICAL SCORE		100



Minimum Qualifying Technical Score: 60 out of 100. Only bidders scoring 60 or above shall have their Financial Bids opened and considered for QCBS combined scoring.

PLATFORM DEMO:

Bidders shortlisted after preliminary technical evaluation shall be invited to present an in-person platform demo at IIM Sirmaur campus. The score for Criterion 4 (Technology Platform) shall be determined based on the demo performance. Bidders failing to attend the demo shall receive zero marks for Criterion 4.



SECTION 7**FINANCIAL BID & QCBS SCORING METHODOLOGY****BID EVALUATION CRITERIA:**

A weightage of 65% will be assigned to the Technical Score & 35% to the Commercial Bid, and a weighted score will be calculated for every applicant on the basis of the same.

$$\text{Aggregate Score} = (65\% \times \text{Technical Score}) + (\text{Commercial Score})$$

Technical Score:

- Total technical score out of 100 will be taken as the Technical Score of the applicant.

Commercial Score:

- Lowest commercial bidder will be assigned a score of 35.
- Other bids will be assigned scores as per the formula:
- $35 \times [\text{Lowest Bid Value}] / [\text{Applicant's Bid Value}]$

Illustrative Example:

Bidder	Technical Score (/100)	Financial Bid (Rs. Lakhs)	Financial Score (/35)	QCBS Score
Bidder A	82	70	35.00 (Lowest)	$0.65 \times 82 + 35.00 = 88.30$
Bidder B	90	80	$35 \times (70/80) = 30.63$	$0.65 \times 90 + 30.63 = 89.13$ (Highest)
Bidder C	65	75	$35 \times (70/75) = 32.67$	$0.65 \times 65 + 32.67 = 74.92$

The contract shall be awarded to the bidder with the highest QCBS Score, subject to satisfactory verification of all credentials and other conditions of this NIT. In case of a tie in QCBS Score, the bidder with a higher Technical Score shall be preferred.

FINANCIAL BID REQUIREMENTS:

The Financial Bid shall be uploaded on the CPPP portal using the Financial Bid Proforma (Annexure H – Form F-1). Bidders shall quote an all-inclusive price (inclusive of all taxes, duties, GST, travel, accommodation, logistics and all other charges) for the entire Scope of Work for AY 2026-27. Conditional financial bids, or bids with price ranges, shall be summarily rejected. The quoted price shall remain firm for the entire duration of the contract.



SECTION 8**GENERAL CONDITIONS OF CONTRACT (GCC)****EXECUTION OF AGREEMENT AND PAYMENT OF SECURITY DEPOSIT:**

1. The contract shall consist of: (a) Letter of Award (LOA) / Work Order; (b) This NIT along with all Annexures and addenda; (c) The accepted Technical Bid; (d) The accepted Financial Bid; and (e) The Agreement (Annexure I). In case of any inconsistency, the LOA shall prevail, followed by the Agreement, followed by this NIT.
2. The contract period shall be 10 August 2026 to 30 June 2027 (11 months). The contract may be renewed for up to 2 additional years subject to mutual agreement, satisfactory performance, and approval of the competent authority.
Note: Inflation related adjustments may be made based on discussion.
3. The successful bidder shall furnish a Performance Security Deposit (PSD) equivalent to 5% of the total contract value, within 15 days of issuance of Letter of Award (LOA). The PSD shall be in the form of a Bank Guarantee from a scheduled commercial bank, valid for the contract period plus 60 days.

OBLIGATIONS OF THE SERVICE PROVIDER:

1. Deliver all services within timelines specified in Section 5 (Scope of Work).
2. Ensure all trainers/mentors deployed meet the profile criteria specified in Section 5.1.
3. Maintain the Technology Platform with 99.5% uptime. Any downtime beyond permissible limits shall attract penalty as per Section 10.
4. Provide all data, analytics, and reports to IIM Sirmaur within 48 hours of such request.
5. Maintain the confidentiality of all student data, placement records, company data and other information shared by IIM Sirmaur. Breach of confidentiality shall be treated as a material breach of contract.
6. Not disclose the assignment or any terms thereof in any public communication, press release, or marketing material without prior written approval of IIM Sirmaur.
7. Not sub-contract any part of the work without prior written approval. (JV partners are treated as principals.)
8. Indemnify IIM Sirmaur against all claims, losses, and damages, costs arising from any negligent act, error or omission on the part of the service provider, its employees, agents or subcontractors.

OBLIGATIONS OF IIM SIRMAUR:

1. Provide timely inputs, content (as agreed), and access to students/staff as required for service delivery.
2. Make payments as per the payment schedule in Section 12 upon receipt of valid invoices.
3. Appoint a Nodal Officer / Contract Manager to liaise with the service provider.

INTELLECTUAL PROPERTY RIGHTS (IPR):

All deliverables, reports, data, analyses, and platform-generated content specific to IIM Sirmaur students shall be the exclusive property of IIM Sirmaur. The service provider retains its pre-existing proprietary IP (platform architecture, AI models, generic content). Any specific derivative works created for IIM Sirmaur shall vest in IIM Sirmaur.



DATA PROTECTION & PRIVACY:

The service provider shall comply with all applicable data protection and privacy laws in India, including the Digital Personal Data Protection Act 2023 (DPDPA). Student data shall be processed only for the purposes specified in this contract. The service provider shall not transfer or share student data with any third party without explicit written consent from IIM Sirmaur.

NON-DISCLOSURE AGREEMENT (NDA):

The service provider and all its personnel deployed for this contract shall execute an NDA with IIM Sirmaur prior to commencement of services. Violation of the NDA shall constitute a material breach.

TERMINATION:

1. IIM Sirmaur may terminate the contract for convenience by giving 30 days' written notice.
2. IIM Sirmaur may terminate the contract for cause (material breach, non-performance, insolvency, fraud, blacklisting) with immediate effect by written notice. In such case, the PSD shall be forfeited.
3. If the Technology Platform fails to meet delivery expectations or fails to function 24x7 as envisioned, IIM Sirmaur reserves the right to terminate the Work Order without any penalties on IIM Sirmaur.
4. Upon termination, the service provider shall immediately hand over all data, records, and deliverables to IIM Sirmaur.

GOVERNING LAW & JURISDICTION:

This contract shall be governed by and construed in accordance with the laws of India. The courts at Sirmaur/Nahan, Himachal Pradesh shall have exclusive jurisdiction over all disputes arising from this contract.



SECTION 9**SPECIAL CONDITIONS OF CONTRACT (SCC)****EARNEST MONEY DEPOSIT (EMD):**

Every bidder shall deposit an Earnest Money Deposit (EMD) of Rs. 1,60,000/- (Rupees One Lakh Sixty Thousand Only). The EMD shall be submitted in one of the following forms:

- Demand Draft (DD) drawn in favour of 'IIM Sirmaur' payable at Nahan/Sirmaur
- Bank Guarantee (BG) from a scheduled commercial bank (valid for 120 days from bid submission date)
- RTGS/NEFT to the bank account of IIM Sirmaur (details provided in Annexure E) - acknowledgement to be enclosed

EMD of unsuccessful bidders shall be returned within 30 days of award of contract. EMD of the successful bidder shall be returned upon furnishing the Performance Security Deposit (PSD). EMD shall be forfeited if: (a) the bidder withdraws or modifies its bid after submission during the validity period; (b) the bidder does not accept the award or fails to sign the Agreement within the stipulated time; or (c) the selected bidder fails to submit PSD within 15 days of LOA.

EMD Exemption: MSEs registered with NSIC/Udyam and Startups recognised by DPIIT as per applicable government orders shall be exempted from EMD. Supporting registration certificate must be enclosed.

PERFORMANCE SECURITY DEPOSIT (PSD):

The successful bidder shall furnish a PSD equivalent to 5% of the total contract value, within 15 days of issuance of Letter of Award (LOA). The PSD shall be in the form of a Bank Guarantee from a scheduled commercial bank, valid for the contract period plus 60 days. The PSD shall be forfeited in the event of breach of contract, material non-performance, or fraud. Upon successful completion of the contract, the PSD shall be returned within 60 days.

LIQUIDATED DAMAGES / PENALTY (SUMMARY):

Breach / Default	Penalty
Delay in delivery of any training session/workshop beyond agreed date	0.5% of monthly contract value per week of delay, max 5%
Platform downtime beyond permissible 0.5% (per month)	Rs. 5,000 per hour of excess downtime, max 10% of monthly fee
Deployment of unapproved/non-compliant trainer	Rs. 25,000 per instance
Breach of data confidentiality/NDA	Termination + forfeiture of PSD + right to claim damages



Breach / Default	Penalty
Sub-contracting without prior approval	Rs. 50,000 per instance + right to terminate



SECTION 10**PENALTY CLAUSE****PENALTY:****10.1 Delay in Service Delivery:**

If the service provider fails to deliver any training session, workshop, or platform feature within the timelines specified, Liquidated Damages (LD) shall be levied at the rate of 0.5% of the monthly contract value for each week (or part thereof) of delay, subject to a maximum of 5% of the total contract value. IIM Sirmaur shall have the right to recover LDs from pending payments or PSD.

10.2 Technology Platform Downtime:

The platform shall maintain minimum 99.5% uptime per calendar month. Any downtime beyond this permissible limit shall attract a penalty of Rs. 5,000/- per hour of excess downtime, capped at 10% of the monthly service fee. Scheduled maintenance (with advance intimation of at least 48 hours) shall not be counted as downtime.

10.3 Non-compliant Trainer Deployment:

Deployment of any trainer/mentor who does not meet the prescribed profile criteria without prior written approval from IIM Sirmaur's Nodal Officer shall attract a penalty of Rs. 25,000/- per instance. IIM Sirmaur also reserves the right to disqualify such a trainer from conducting any session under this contract.

10.4 Breach of Data Confidentiality / NDA:

Any breach of the data confidentiality obligations or the Non-Disclosure Agreement shall be treated as a material breach of contract, entitling IIM Sirmaur to terminate the contract with immediate effect, forfeit the Performance Security Deposit, and seek damages through legal recourse.

10.5 Unauthorised Sub-contracting:

Any instance of sub-contracting without prior written approval from IIM Sirmaur shall attract a penalty of Rs. 50,000/- per instance, and IIM Sirmaur shall have the right to terminate the contract for cause.

10.6 Non-Submission of Data/Reports:

Failure to provide data, analytics, or reports requested by IIM Sirmaur within 48 hours of such request shall attract a penalty of Rs. 2,000/- per day of delay.

10.7 General:

All penalty amounts shall be deducted from pending invoices or the Performance Security Deposit. The levy of penalties shall not relieve the service provider of its obligation to complete the services as per the contract. IIM Sirmaur's decision on the quantum of penalty shall be final, subject to the dispute resolution mechanism in Section 13.



SECTION 11**FORCE MAJEURE****FORCE MAJEURE:**

Any failure or delay by either party in the performance of its obligations under this contract shall be excused to the extent such failure or delay is caused by an event of Force Majeure. Force Majeure shall mean any extraordinary event or circumstance beyond the reasonable control of a Party, including but not limited to: acts of God (floods, earthquakes, cyclones, epidemics/pandemics declared by the WHO/Government of India), war, armed conflict, acts of terrorism, civil commotion, riot, strikes called by recognised trade unions, fire, or any law, order, proclamation or regulation of the Government of India or any State Government which makes the performance of obligations impossible.

1. The Party claiming Force Majeure shall notify the other Party in writing within 7 (seven) days of the occurrence of the Force Majeure event. Failure to give timely notice shall disentitle the claiming Party from invoking Force Majeure relief.
2. Upon Force Majeure, the obligations of the Affected Party shall be suspended, and no penalty or Liquidated Damages shall be applicable during the period of Force Majeure.
3. The Affected Party shall use its best endeavours to mitigate the impact and shall resume performance as soon as the event ceases.
4. If a Force Majeure event continues for more than 60 (sixty) consecutive days, either Party may terminate the contract by giving 14 days' written notice without any financial liability, except for services already rendered and due payments for work completed up to the date of termination.
5. Force Majeure shall not apply to: (a) events avoidable by reasonable due diligence; (b) general economic downturn; (c) non-performance due to lack of funds; or (d) events caused by the negligence or wilful misconduct of the Affected Party.



SECTION 12**PAYMENT TERMS**

Payments shall be made in accordance with the following schedule, subject to submission of GST-compliant invoices and satisfactory certification by the Nodal Officer of IIM Sirmaur:

Tranche	Milestone / Trigger	Deliverable / Condition	% of Contract Value
1st	Mobilisation / Platform Go-Live	Platform demo completed; Technology Platform live and operational; Admin portal active; All training timelines communicated; NDAs signed; PSD submitted	20%
2nd	Mid-Contract Review (October 2026)	All Jul-Sep 2026 Training Workshops, Mock GDs, Mock PIs, JD Breakdown Sessions completed and certified; Platform operational without critical issues	25%
3rd	Post-Placement Season (December 2026)	All placement-season (Oct-Dec 2026) sessions completed; Platform performance report submitted; Student feedback collated	25%
4th	Fourth Settlement (March 2027)	All remaining SoW deliverables completed; Video library handed over; Student Internship Companion (PGP 1st Yr) completed; Final contract report submitted; PSD due for release	20%
5th	Final Settlement (July 2027)	Student Internship Companion to be provided	10%

All invoices shall be submitted to the Office of the Sr. Consultant (Administration), IIM Sirmaur. Payments shall be released within 30 (thirty) days of receipt of a valid invoice and satisfactory certification by the Nodal Officer. Payments shall be made by RTGS/NEFT. GST shall be paid as applicable. TDS shall be deducted at source as per applicable rates.

Note: No advance payment shall be made. Any penalty amounts due under Section 10 shall be deducted before releasing each payment tranche.



SECTION 13**DISPUTE RESOLUTION & ARBITRATION****ARBITRATION:**

In the event of any dispute arising between the service provider and the Institute, the matter shall be referred to the Sole Arbitrator appointed by the Director, IIM Sirmaur, whose decision shall be final and binding on both the parties. The arbitration shall be conducted under the provisions of the Arbitration and Conciliation Act, 1996 (as amended). The seat and venue of arbitration shall be Sirmaur/Nahan, Himachal Pradesh. The language of arbitration shall be English.

In the event of any dispute, controversy or claim, the Parties shall first attempt to resolve the dispute amicably through mutual consultation within 30 (thirty) days of written notice of the dispute. If the dispute is not resolved amicably within 30 days, it shall be referred to arbitration as above.

Subject to the arbitration clause above, the courts at Sirmaur/Nahan, Himachal Pradesh shall have exclusive jurisdiction over all matters arising from this contract.

Continuity of Services: Notwithstanding any dispute or arbitration proceedings, the service provider shall continue to provide services as per the contract unless directed otherwise by IIM Sirmaur in writing.



ANNEXURE A**CHECKLIST OF DOCUMENTS (TECHNICAL BID)**

The following documents SHALL be uploaded as part of the Technical Bid on the CPPP portal. Bids not containing all mandatory documents (marked 'M') shall be treated as incomplete and liable for rejection. All documents shall be self-attested by the authorised signatory.

S.No.	Document	Annexure / Form	M/D*	Tick
1	Earnest Money Deposit (EMD) - DD/BG/NEFT receipt	Annexure E	M	
2	Certificate of Incorporation / Registration Certificate	Self-attested	M	
3	GST Registration Certificate (min. 3 years old)	Self-attested	M	
4	PAN Card copy	Self-attested	M	
5	Audited Financial Statements (Balance Sheet + P&L) for FY 2022-23, FY23-24, FY24-25	Self-attested	M	
6	CA Certificate for Average Annual Turnover (min. Rs. 20 Lakhs/yr)	Annexure C	M	
7	Declaration of Non-Blacklisting / Non-Debarment	Annexure B	M	
8	Self-Declaration - Integrity Pact / Anti-Corruption Undertaking	Annexure D	M	
9	Work Orders + Completion Certificates: Placement Training at at least 1 IIM (last 3 FYs)	Form T-2 + docs	M	
10	Work Orders + Completion Certificates: Placement Tech Platform at at least 1 IIM (last 3 FYs)	Form T-3 + docs	M	
11	Technical Bid Proforma - Organisational Details (Form T-1)	Annexure G	M	
12	CV/Profiles of proposed Trainers/Mentors (minimum 15 relevant trainers)	Form T-4	M	



S.No.	Document	Annexure / Form	M/D*	Tick
13	Technology Platform Description / Product Sheet with screenshots	Form T-5	M	
14	Highest value contract certificate from IIM/NI (NIRF Top 100) for placement services	Form T-3 support	M	
15	Board Resolution / Power of Attorney authorizing the signatory	Original/certified	M	
16	List of Management / Top 100 NIRF B-School clients (last 3 years)	Tabular format	M	
17	JV Agreement (duly notarized) - if applicable	Self-attested	D	
18	Udyam / NSIC Registration Certificate (for EMD exemption) - if applicable	Self-attested	D	
19	DPIIT Startup Recognition Certificate - if applicable	Self-attested	D	

*M = Mandatory; D = Desirable/Conditional

IMPORTANT: All documents must be self-attested and signed by the authorized signatory. Original documents may be requested for verification at any stage. Financial Bid details must NOT be included in or disclosed within the Technical Bid upload.



ANNEXURE B**UNDERTAKING FOR NON-BLACKLISTING / NON-DEBARMENT**

(To be submitted on the Letterhead of the Bidder, duly signed by the Authorized Signatory)

To,
The Chairperson, Placement Office
Indian Institute of Management Sirmaur
Dhaura Kuan, Sirmaur, Himachal Pradesh - 173031

Subject: Declaration of Non-Blacklisting / Non-Debarment in connection with NIT No. IIM
SIRMAUR/PLACEMENT/NIT/2026-27/001

Dear Sir/Madam,

I/We, M/s _____ (hereinafter 'the Bidder'), having our
registered office at _____, hereby
solemnly declare and affirm that:

1. The Bidder has NOT been blacklisted, debarred, or disqualified by any Central Government Ministry, Department, Public Sector Undertaking, State Government, IIM, IIT, NIT, or any other Institute of National Importance, nor by any Court of Law in India or abroad.
2. No criminal case, fraud case, or serious disciplinary proceeding is pending or has been concluded against the Bidder or its directors/partners in any court of law or quasi-judicial authority in India or abroad.
3. The Bidder is NOT insolvent, bankrupt, or in the process of winding up.
4. All information and documents furnished with this bid are true, accurate and correct to the best of our knowledge and belief.
5. If at any time the above declaration is found to be incorrect or false, IIM Sirmaur shall have the right to forfeit the EMD/PSD and debar the Bidder from future procurements.

Signature: _____
Name : _____
Designation: _____
Organization: _____
Date : _____
Place : _____
Office Seal: _____



ANNEXURE C**DECLARATION OF MINIMUM AVERAGE ANNUAL TURNOVER**

(To be certified by a Chartered Accountant on CA's Letterhead with Membership Number and Seal)

To,
The Chairperson, Placement Office
Indian Institute of Management Sirmaur

I, CA _____ (Membership No.: _____), certify that based on the audited financial statements of M/s _____, the Average Annual Turnover for the last three financial years is as follows:

Financial Year	Turnover (Rs. in Lakhs)	Remarks
FY 2022-23		
FY 2023-24		
FY 2024-25		
Average Annual Turnover		(Must be at least Rs. 20 Lakhs)

I confirm that the above figures are derived from audited financial statements and are true to the best of my knowledge.

Signature of CA : _____
Name : _____
Membership No. : _____
Date : _____
CA Firm Name & Seal: _____



ANNEXURE D

SELF-DECLARATION - INTEGRITY PACT / ANTI-CORRUPTION
UNDERTAKING

(To be submitted on the Letterhead of the Bidder)

I/We, M/s _____, hereby declare and undertake as follows:

6. We have not paid, offered to pay, or agreed to pay any commission, brokerage, or other consideration directly or indirectly to any officer or employee of IIM Sirmaur or to any third party in connection with this tender.
7. We will not make any payment, offer any gift, hospitality or other benefit to any person associated with IIM Sirmaur with a view to influencing the outcome of this procurement.
8. We undertake to comply with all applicable anti-corruption and anti-bribery laws of India, including the Prevention of Corruption Act, 1988.
9. We confirm that no conflict of interest exists that might affect our ability to perform the contract in an impartial and objective manner.
10. We acknowledge that any breach of this Integrity Pact shall result in rejection of our bid, or termination of the contract, forfeiture of EMD/PSD, and we may be debarred from future procurement at IIM Sirmaur.

Signature : _____

Name & Designation: _____

Organization : _____

Date & Place : _____



ANNEXURE E**FORMAT FOR EARNEST MONEY DEPOSIT (EMD) / BANK GUARANTEE**

EMD Amount: Rs. 1, 60,000/- (Rupees One Lakh Sixty Thousand Only)

Option 1 - Online Transfer (RTGS/NEFT):

Bidders shall transfer the EMD amount online to the bank account of IIM Sirmaur and upload the UTR / payment acknowledgement as part of the Technical Bid upload on CPPP.

Name of the Account: Indian Institute of Management Sirmaur

Account Number: 140701000266

IFSC Code: ICIC0001407

Bank Address: Near Y Point, Main Market, Paonta Sahib, Sirmaur, and H.P. 173025.

Option 2 - Bank Guarantee (BG):

A scanned copy of the BG from a scheduled commercial bank, valid for minimum 120 days from the last date of bid submission, shall be uploaded on the CPPP portal as part of the Technical Bid. The original BG shall be submitted to the office of the Sr. Consultant (Administration), IIM Sirmaur within 3 working days of bid submission.

--- BANK GUARANTEE FORMAT FOR EMD ---

This Guarantee is executed by _____ Bank in favour of the Indian Institute of Management Sirmaur ('Beneficiary') for an amount of Rs. 1,60,000/- (Rupees One Lakh Sixty Thousand Only) at the request of M/s _____ ('Principal').

We the Bank unconditionally and irrevocably undertake to pay the Beneficiary, on first written demand, the amount not exceeding Rs. 1,60,000/- without any demur, reservation, recourse, protest or objection, in the event the Principal fails to fulfil obligations as bidder under NIT No. IIM SIRMAUR/PLACEMENT/NIT/2026-27/001.

This guarantee shall remain valid until _____ (120 days from bid submission date).

Authorised Signatory (Bank): _____

Bank Name, Branch & Seal : _____



ANNEXURE F**FORMAT FOR PERFORMANCE SECURITY DEPOSIT (PSD)**

PSD Amount: 5% of Total Contract Value, to be submitted within 15 days of Letter of Award (LOA)

Performance Security shall be in the form of a Bank Guarantee from a scheduled commercial bank (irrevocable, unconditional, on demand) valid for the contract period plus 60 days.

BANK GUARANTEE NO.: _____ Date: _____

This Performance Bank Guarantee is issued by _____ Bank in favour of the Indian Institute of Management Sirmaur ('Beneficiary') for an amount of Rs. _____ (5% of Contract Value) at the request of M/s _____ ('Principal / Service Provider').

We the Bank hereby undertake to pay the Beneficiary, on its first written demand, the full amount of this Guarantee without protest, demur or recourse, if the Principal fails to perform its contractual obligations under the Work Order / Agreement dated _____ issued by IIM Sirmaur.

This guarantee is valid until _____ (contract period end + 60 days).

This guarantee shall not be affected by any change in constitution or insolvency of the Principal.

Authorized Signatory (Bank): _____

Bank Name, Branch & Seal: _____

Date : _____



ANNEXURE G**TECHNICAL BID PROFORMA****Form T-1: Organizational Information**

Name of Organisation	
Type of Entity (Company/LLP/Firm/JV)	
Registration Number & Date	
GST Registration Number	
PAN Number	
Registered Office Address	
Name of Authorised Signatory	
Designation	
Contact Email	
Contact Phone / Mobile	
Website	
Year of Establishment	
Number of Full-time Employees	

Form T-2: Experience - Placement Training at IIMs

(Attach Work Order + Completion Certificate for each entry)

S.No.	Name of IIM/Institute	Services Provided	Period	Contract Value (Rs.)	Work Order Ref.
1					
2					
3					



Form T-3: Experience - Placement Tech Platform at IIMs

S.No.	Name of IIM/Institute	Platform Features	Period	Contract Value (Rs.)	Work Order Ref.
1					
2					
3					

Form T-4: Profile of Proposed Trainers/Mentors

(Attach individual CVs; use table below as summary)

S.No.	Name	Qualification / B-School	Designation / Role	Functional Domain	Years of Exp.
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

Form T-5: Technology Platform Description

(Attach screenshots, demo video link, or product sheet)

S.No.	Platform Feature	Description & Availability (Yes / Partial / No + Details)
a	Student Digital Portfolio Profiles	



S.No.	Platform Feature	Description & Availability (Yes / Partial / No + Details)
b	Whitelabelled Corporate Portal (IIM Sirmaur branding)	
c	Admin Portal for College Representatives	
d	Student Internship Companion	
e	AI-powered Mock Personal Interviews	
f	Video Repository/Library for Interview Prep Material	
g	Mock PI Recorded Videos (Manual & AI)	
h	Platform Uptime SLA offered	
i	Data Security & Privacy Compliance (DPDPA 2023)	



ANNEXURE H**FINANCIAL BID PROFORMA (FORM F-1)**

IMPORTANT: The Financial Bid shall be uploaded SEPARATELY on the CPPP portal. Do NOT disclose any financial information in the Technical Bid upload. Financial information found in the Technical Bid shall result in outright rejection of the bid.

To,
The Chairperson, Placement Office
Indian Institute of Management Sirmaur, Dhaula Kuan, Sirmaur, HP - 173031

Subject: Financial Bid for NIT No. IIM SIRMAUR/PLACEMENT/NIT/2026-27/001 - Procurement of Training-cum-Technology Partner for AY 2026-27

Interested applicants must quote a single price for the above mentioned scope of work. The price shall be inclusive of all taxes, duties, GST, travel, accommodation, logistics and all other charges.

S.No.	Description of Services	Amount (Rs.)	Remarks
1	Training Workshops (All categories - Basic I, II, III, Advanced) - All student groups		
2	Mock Group Discussions (GDs) - All student groups		
3	Human-Led Expert Mock Personal Interviews - All student groups		
4	Human-Led JD Breakdown Sessions - All student groups		
5	Technology Platform - All features (AI Mock PIs, Digital Profiles, Corporate Portal, Admin Portal, Video Library, Internship Companion, etc.)		
	SUB-TOTAL (Excluding GST)		
	GST (as applicable, specify %)		
	GRAND TOTAL (Inclusive of all taxes, GST, all charges)		

(In numbers): Rs. _____

(In words): Rupees _____

Only



1. This is a firm, fixed price bid valid for 90 days from the last date of submission.
2. The quoted price is inclusive of all taxes, duties, GST, travel, accommodation, logistics and all other charges.
3. We have not quoted any conditional or range pricing.
4. We understand that IIM Sirmaur is not bound to accept the lowest or any bid.

Signature : _____

Name & Designation : _____

Organisation & Seal: _____

Date : _____



ANNEXURE I**AGREEMENT PROFORMA**

This Agreement is entered into on this _____ day of _____ 2026, between:

PARTY 1 (INSTITUTE): Indian Institute of Management Sirmaur, Dhaula Kuan, Sirmaur, Himachal Pradesh - 173031, India, represented by its Director/authorised signatory, hereinafter referred to as 'IIM Sirmaur'.

AND

PARTY 2 (SERVICE PROVIDER): M/s _____, having registered office at _____, represented by _____, hereinafter referred to as the 'Service Provider'.

WHEREAS IIM Sirmaur issued NIT No. IIM SIRMAUR/PLACEMENT/NIT/2026-27/001 for Procurement of Training-cum-Technology Partner for AY 2026-27, and the Service Provider's bid was accepted vide Letter of Award No. _____ dated _____;

NOW THEREFORE, in consideration of the mutual covenants contained herein, the Parties agree as follows:

1. The Service Provider shall deliver services as per the Scope of Work (Section 5 of the NIT) within the timelines specified therein.
2. The total contract value shall be Rs. _____ (Rupees _____ Only), inclusive of all taxes and GST.
3. The contract period shall be from 10th August 2026 to 30 June 2027, extendable up to 2 years subject to mutual agreement and satisfactory performance.
4. The Service Provider has submitted a Performance Security Deposit of Rs. _____ vide BG No. _____ dated _____ from _____ Bank.
5. Payment shall be made as per Section 12 of the NIT, subject to satisfactory performance certification by IIM Sirmaur's Nodal Officer.
6. All terms, conditions, penalties, force majeure provisions, and dispute resolution mechanisms as set out in the NIT and its Annexures are incorporated herein by reference and shall form an integral part of this Agreement.
7. This Agreement shall be governed by the laws of India. The courts at Sirmaur/Nahan, HP shall have exclusive jurisdiction.

For IIM Sirmaur	For Service Provider
Signature : _____	Signature : _____



For IIM Sirmaur	For Service Provider
Name : _____	Name : _____
Designation: _____	Designation: _____
Date : _____	Date : _____
Seal : _____	Seal : _____

Witness 1: _____ (Name, Signature, Date)

Witness 2: _____ (Name, Signature, Date)



